Our JoernsNOW™ Program
Guaranteed Next-Day Shipping or Shipping is Free

Next-day shipping on our most popular products... Guaranteed.*

With next-day shipping, our JoernsNOW™ program offers fast shipment of your favorite products. You can order these in-stock items with confidence. Less time waiting for product means more time focusing on the things that matter – caring for your residents.

*on orders placed by noon ET.

Because time isn’t always on your side...

1 HOUR
A PRESSURE INJURY CAN DEVELOP AS QUICKLY AS WITHIN ONE HOUR\(^1\)

48 HOURS
30% OF RESIDENTS EXPERIENCE FALLS WITHIN THE FIRST 48 HOURS OF ADMITTANCE\(^2\)

11 DAYS
MEDIAN NUMBER OF DAYS AWAY FROM WORK FOR MSD INJURIES.\(^3\)

8 WEEKS
95% OF STAGE 3 AND 4 PRESSURE INJURIES DO NOT HEAL WITHIN 8 WEEKS\(^4\)
When time is not on your side...
Joerns is NOW.
GUARANTEED

Joerns Beds
Because we manufacturer every bed we sell, our commitment to assure the safety and reliability of our products is second to none. Joerns Healthcare bed frames support an effective and integrated falls management, safe patient handling and injury prevention program through a robust feature set, promoting dignified care focused on the patient while ensuring caregiver safety.

Joerns Lifts and Slings
The combined elements of ergonomic consideration, injury prevention and human factors all help our Hoyer® lifts to meet the needs of the resident, caregiver and environment. Hoyer lifts are available with comfortable Hoyer slings, so you are bound to find exactly what you are looking for in lifts with our Hoyer series.

Joerns Support Surfaces Packages
Designed to protect patients’ skin, support surfaces are a vital component of effective pressure injury protocols. With a comprehensive portfolio of support surfaces, Joerns Healthcare can equip facilities with interventions that can improve wound care outcomes and address broader challenges such as readmission rates and the overall cost of care.

To view all complete program details and all available JoernsNOW™ products, visit www.Joerns.com.

If you are interested in more information on the JoernsNOW™ program, contact your Joerns Healthcare representative or Customer Care at 800.826.0270.

Guaranteed Next-Day Shipping on Qualifying Bed Orders or Shipping is FREE

You can’t predict the future - especially today. You need a partner that can help you adapt quickly and conveniently as you react to the fast-changing world of post-acute care.

Now you have one! The NEW JoernsNOW program gives you INSTANT access to Joerns leading line of bed frames – and everything is ready to ship NOW.

Making the Choice is Ultra Easy...

ULTRACARE XT BED FRAME

Joerns’ flagship UltraCare® XT bed continues to deliver up to the expectations of industry-best features and offers one of the most flexible and versatile bed system on the market.

- Sleep surface travel range 7" to 30"
- AdvanceCare positioning with one-touch Gravity Assist and Comfort Chair
- UltraLock® at foot or head and foot

EASYCARE BED FRAME

The new EasyCare® offers the desirable combination of features and value, and is designed to meet the challenges of safe and comfortable care.

- Color-coded two-pedal locking system
- Toolless integrated width expansion
- Fully configurable at price points ideal for any size care facility

QUALIFYING CONFIGURATION:

80” Mattress Support Platform Length, Class I (Grounded Hospital Grade) Electronics, Soft Tone Color, Traditional Head and Foot Panels, Staff Control (Staff Control on UltraCareXT Only)
# JoernsNOW™ Bed Frame Program: Qualifying Packages

(For Orders of 10 or less)

## 1. Select Your Frame

<table>
<thead>
<tr>
<th>Width:</th>
<th>Mobility:</th>
</tr>
</thead>
<tbody>
<tr>
<td>(Select One)</td>
<td>(Select One)</td>
</tr>
<tr>
<td>• 42” UltraWide Comfort Extension</td>
<td>• Roll in Low</td>
</tr>
<tr>
<td>• 36” Standard Width</td>
<td>• UltraLock® at Head &amp; Foot</td>
</tr>
</tbody>
</table>

## 2. Choose a Finish

**3 Available (Specific to Model)**

<table>
<thead>
<tr>
<th>Frame Type</th>
<th>Color Options</th>
</tr>
</thead>
<tbody>
<tr>
<td>UltraCare XT</td>
<td>Spiced Cherry (SP), Quartered Oak (QO), Warm Walnut (WW)</td>
</tr>
<tr>
<td>EasyCare</td>
<td>Bayou Walnut (BY), Quartered Oak (QO), Spiced Cherry (SP)</td>
</tr>
</tbody>
</table>

## 3. Optional: Choose an Assist Device

**2 Available (Specific to Model)**

<table>
<thead>
<tr>
<th>Frame Type</th>
<th>Assist Device Options</th>
</tr>
</thead>
<tbody>
<tr>
<td>UltraCare XT</td>
<td>½ Length Assist Device (F17), Deluxe Assist Handle (F028)</td>
</tr>
<tr>
<td>EasyCare</td>
<td>½ Length Assist Device (F14), Deluxe Assist Handle (F028)</td>
</tr>
</tbody>
</table>

## Terms:

- Must provide PO or payment at time of order.
- Ships next business day if order is placed by 12:00 PM Eastern. There will be a 5–10 day window for transit and delivery, subject to freight company timetable. Weekends and US bank holidays excluded. In addition, the program packages will be subject to 2 or more inventory periods, during which the program will be excluded. Notice of these periods will be at the discretion of Joerns.
- For next day shipments, the time for the performance shall be extended by a period equal to any delay caused by or resulting from act of God, war, civil commotion, fire or other casualty, labor difficulties, shortages of energy, labor, materials or equipment, government regulations, delays caused by either party to the other, or other causes beyond such party’s reasonable control, whether such time be designated by a fixed date, a fixed time or a “reasonable time”.
- For orders placed through a third party (i.e. distributor), an extra day will be needed for processing time; ships in 2 business days if order is placed by 12:00 PM Eastern.
- Guarantee is only available for the EasyCare® and UltraCare® bed packages outlined above. See lift guide for lift packages available.
- Maximum of 10 beds or lifts per customer per day.
- Account must be in good standing to qualify.
- **THE JOERNSNOW PROGRAM AND PACKAGES ARE SUBJECT TO CANCELLATION AT ANY TIME, WITH OR WITHOUT CAUSE, AND WITH OR WITHOUT NOTICE.**

**Color options have been reproduced as faithfully as printing processes allow.**

**CALL NOW TO ORDER: 800.826.0270**

**MUST MENTION CODE MTSPROD TO QUALIFY FOR GUARANTEE**

©2018 Joerns Healthcare • 6180173 RevA • 18-2445
Guaranteed Next-Day Shipping on Qualifying Lift and Sling Orders or Shipping is FREE

You can’t predict the future - especially today. You need a partner that can help you adapt quickly and conveniently as you react to the fast-changing world of post-acute care.

Now you have one! The NEW JoernsNOW program gives you INSTANT access to Joerns leading line of lifts and slings – and everything is ready to ship NOW.

Hoyer. The most recognized name in patient handling.

The Hoyer® Presence® lift has been engineered and designed to handle almost any resident-handling task.

- Lightweight aluminum construction eases use for caregivers
- Smart Monitor technology drives user compliance and lift longevity
- Ergonomic design ensures caregiver is confident and safe while improving the comfort and dignity of the resident

The Hoyer® Elevate® is a compact, sturdy active lift designed to improve the lifting experience for both the caregiver and the patient.

- Smart Monitor technology drives user compliance and lift longevity
- One hand adjustable kneepad quickly adjusts to the perfect location
- Removable foot tray allows for speedy cleaning

SEE REVERSE FOR FULL DETAILS ON QUALIFYING LIFT AND SLING PACKAGES

Scale variants not included in program.
JoernsNOW™ Lift and Sling Program: Qualifying Packages
(For Orders of 10 or less)

SELECT YOUR LIFT AND SLING
2 Available

Can Resident bear some weight and does Resident have trunk control?

No

PASSIVE LIFT
Presence
HOY-PRESENCE-S

SLING OPTIONS
Full Back

Size   Recommended Weight Range
Medium: NA1069  125 lbs to 200 lbs
Large: NA1070   175 lbs to 350 lbs

Yes

IS THE RESIDENT COOPERATIVE?

No

ACTIVE LIFT
Hoyer Elevate
HOY-ELEVATE-S

SLING OPTIONS
Deluxe Stand-Aid

Size   Recommended Weight Range
Medium: NA13500N 125 lbs to 200 lbs
Large: NA13498N  175 lbs to 440 lbs

Yes

No

MUST MENTION CODE MTSPROD TO QUALIFY FOR GUARANTEE

THE TERMS:
- Must provide PO or payment at time of order.
- Ships next business day if order is placed by 12:00 PM Eastern. There will be a 5-10 day window for transit and delivery, subject to freight company timetable. Weekends and US bank holidays excluded. In addition, the program packages will be subject to 2 or more inventory periods, during which the program will be excluded. Notice of these periods will be at the discretion of Joerns.
- For next day shipments, the time for the performance shall be extended by a period equal to any delay caused by or resulting from act of God, war, civil commotion, fire or other casualty, labor difficulties, shortages of energy, labor, materials or equipment, government regulations, delays caused by either party to the other; or other causes beyond such party’s reasonable control, whether such time be designated by a fixed date, a fixed time or a “reasonable time”.
- For orders placed through a third party (i.e. distributor), an extra day will be needed for processing time; ships in two business days if order is placed by 12:00 PM Eastern.
- Guarantee is only available for the Elevate®, Presence®, Poly Deluxe Stand Aid Sling (medium and large), and Poly Full Back Sling (medium and large) lift packages outlined above. See bed guide for bed packages available.
- Maximum of 10 beds, lifts or slings per customer per day.
- Account must be in good standing to qualify.
- THE JOERNSNOW PROGRAM AND PACKAGES ARE SUBJECT TO CANCELLATION AT ANY TIME, WITH OR WITHOUT CAUSE, AND WITH OR WITHOUT NOTICE.