

# Product Retirement Notice

PRN # 112016-001

November 8, 2016

## Joerns Healthcare Announces End of Life Plan for HPL700 & HPL700WSC

This notice serves as formal communication of Joerns Healthcare, Inc.'s intent to initiate the Active Retirement Mode notification for the following products. Active Retirement Mode (ARM) is a statement by the company that it is no longer actively manufacturing or selling the product. Products in ARM are removed from all price lists and marketing collateral. The following product(s) are affected:

- HPL700 & HPL700WSC

This retirement notice attempts to identify all SKUs affected by the discontinuation of the HPL700 lifts. It is possible that some part numbers were missed in the list provided. Joerns reserves the right to include omitted SKUs if they are related to the products listed above, even if the SKU is not specifically listed in the notice. Those omitted SKUs are subject to the terms specified within this document. If you are unsure of a specific SKU, please contact your Joerns representative for clarification.

### **Products:**

Product Name	SKU	Description
HPL700	HPL700	LIFT, 700LBS, WITHOUT SCALE
HPL700 with Scale	HPL700WSC	LIFT, 700LBS, WITH SCALE

### **Recommended Replacement Products:**

Current SKU	New SKU	Description
HPL700	HPL700-S2	ASSEMBLY, LIFT, HPL700-S2
HPL700 with Scale	HPL700WSC-S2	ASSEMBLY, LIFT, HPL700-S2 W/SCALE

*\*Contact your Joerns representative to discuss replacement options that would best fit your requirements.*

### **Regions Affected:**

- Asia Pacific (AP)     Europe, Middle East, Africa (EMEA)  
 Latin America (LA)     North America (NA)

### **Channels Affected:**

- Acute (AC)     Veterans Affairs (VA)  
 Post Acute (PA)     Home Care (HC)

### **Reason for Retirement:**

In order to continue to provide customers with the best value and experience, the Joerns Hoyer HPL700 lifts have been replaced by the HPL700-S2 lifts. The new HPL700-S2 lifts provide a standard look and function that aligns with the newest released Classic Series lifts. The primary difference between the existing HPL700 and the new HPL700-S2 are upgrades to the electronics package. The HPL700-S2 lifts are only available in white.

### **Timeline of Events:**

Active Retirement Mode	Joerns will no longer manufacture the noted SKUs after this date.	December 8, 2016
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### **Service and Warranty:**

Joerns will maintain our commitment to our customers by supporting and servicing discontinued product at all domestic service centers throughout the life of all warranties in place, as long as the required parts are commercially available. Service parts will remain in inventory for seven years after the final sale date of discontinued products when an end of service announcement is released.

**Contact:**

Joerns Healthcare is committed to providing you with a superior level of customer service. Please contact your Joerns representative for additional information regarding this communication.

All official End of Life notifications and phase information is posted on the support area of our website at:  
<http://www.joerns.com>.