

# Product Retirement Notice

PRN #[092016-001]

September 30, 2016

## Joerns Healthcare Announces End of Life Plan for BioClinic Bariatric Foam Part 2

This notice serves as formal communication of Joerns Healthcare, Inc.'s intent to initiate the Limited Retirement Mode (LRM) notification for the following products and all related configurations and packages. Limited Retirement Mode (LRM) is a statement by the company that it will no longer manufacture or develop enhancements for these products. Depending on inventory, technical capability, and customer demand Joerns will continue to offer support agreements on products in LRM. LRM is a discretionary phase in the product lifecycle process. The following product(s) are affected:

- Select BioClinic Bariatric Mattresses

This retirement notice attempts to identify all SKUs affected by the discontinuation of the BioClinic Bariatric Foam Mattress series. It is possible that some part numbers were missed in the list provided. Joerns reserves the right to include omitted SKUs if they are related to the products listed above, even if the SKU is not specifically listed in the notice. Those omitted SKUs are subject to the terms specified within this document. If you are unsure of a specific SKU, please contact your Joerns representative for clarification.

### Products:

Product Name	SKU	Description
BioClinic Bariatric Mattress	100230	MATTRESS BARIATRIC SW 48X80
BioClinic Bariatric Mattress	100871	BARIATRIC MATTRESS 42X80X7
BioClinic Bariatric Mattress	550337-CC	MATTRESS,BARIATRIC,54X80X7
BioClinic Bariatric Mattress	550337S	MATTRESS,BARIATRIC,54X80X7,SAM
BioClinic Bariatric Mattress	550338S	MATTRESS,BARIATRIC,39X80X7,SAM
BioClinic Bariatric Mattress	550339-CCBA	MATTRESS BARIATRIC 35X80X7 FIRE BARRIER
BioClinic Bariatric Mattress	550339S	MATTRESS,BARIATRIC,35X80X7,SAM
BioClinic Bariatric Mattress	550340S	MATTRESS,BARIATRIC,46X84X7,SAM
BioClinic Bariatric Mattress	550394-CC	BARIATRIC MATT,35X84X7
BioClinic Bariatric Mattress	550394-CCBA	BARIATRIC MATT 35X84X7
BioClinic Bariatric Mattress	550425-CC	PREM BARIATRIC COV48X80X7NYLON
BioClinic Bariatric Mattress	550602-CC	MATTRESS,BARIATRIC,37X80X7
BioClinic Bariatric Mattress	550604-CC	MATTRESS,BARIATRIC,38X80X7
BioClinic Bariatric Mattress	550604-CCBA	BARIATRIC MATT 38X80X7
BioClinic Bariatric Mattress	550605-CC	MATTRESS,BARIATRIC,42X80X7
BioClinic Bariatric Mattress	550605-SZBA	BIOCLINIC BARIATRIC W/STRETCH CVR 42X80
BioClinic Bariatric Mattress	550629-CC	BARIATRIC 39.5X80X7 W/EXT STR

### Impacted SKU's and Recommended Replacement Products:

Current SKU	New SKU	Product Description
100230	100230BA	BARIATRIC MATT SW 48X80X7
100871	550337-CCBA	MATTRESS BARIATRIC 54X80X7 FIRE BARRIER
550337-CC	550337-CCBA	MATTRESS BARIATRIC 54X80X7 FIRE BARRIER
550337S	550605-CCBA	BARIATRIC MATT 42X80X7
550338S	550605-CCBA	BARIATRIC MATT 42X80X7
550339-CCBA	550605-CCBA	BARIATRIC MATT 42X80X7

550339S	550484-CCBA	BARIATRIC MATT 48X80X7
550340S	550605-CCBA	BARIATRIC MATT 42X80X7
550394-CC	550605-CCBA	BARIATRIC MATT 42X80X7
550394-CCBA	550484-CCBA	BARIATRIC MATT 48X80X7
550425-CC	550605-CCBA	BARIATRIC MATT 42X80X7
550602-CC	550605-CCBA	BARIATRIC MATT 42X80X7
550604-CC	550605-CCBA	BARIATRIC MATT 42X80X7
550604-CCBA	550605-CCBA	BARIATRIC MATT 42X80X7
550605-CC	550605-CCBA	BARIATRIC MATT 42X80X7
550605-SZBA	550605-CCBA	BARIATRIC MATT 42X80X7
550629-CC	550484-CCBA	BARIATRIC MATT 48X80X7

*\*Contact your Joerns representative to discuss replacement options that would best fit your requirements.*

**Regions Affected:**

- Asia Pacific (AP)       Europe, Middle East, Africa (EMEA)  
 Latin America (LA)     North America (NA)

**Channels Affected:**

- Acute (AC)                     Veterans Affairs (VA)  
 Post Acute (PA)             Home Care (HC)

**Reason for Retirement:**

In order to better meet customer needs, a portfolio consolidation and refresh utilizing existing Bariatric products is necessary so as to provide a well-rounded portfolio for patients and caregivers alike and better meet customer needs in a timely manner. Select configurations will be added to the BioClinic Bariatric Foam Mattress portfolio during this refresh so as to meet the growing needs of the Bariatric population. Discontinued products have designated migration suggestions where applicable. Additionally, unnecessary flame retardant chemicals have been eliminated and replaced with plant-based raw materials along with a fire sock in order to provide a purer material with improved durability for customers.

**Timeline of Events:**

Active Retirement Mode	Joerns will no longer manufacture the noted product SKUs after this date.	November 1, 2016
Limited Retirement Mode	Joerns will no longer sell the noted product SKUs after this date.	November 1, 2016
End of Service	Joerns will no longer offer service parts for the product after this date.	November 1, 2017

**Service and Warranty:**

Joerns will maintain our commitment to our customers by supporting and servicing discontinued product at all domestic service centers throughout the life of all warranties in place, as long as the required parts are commercially available. Service parts will remain in inventory for seven years after the final sale date of discontinued products when an end of service announcement is released.

**Contact:**

Joerns Healthcare is committed to providing you with a superior level of customer service. Please contact your Joerns representative for additional information regarding this communication.

All official End of Life notifications and phase information is posted on the support area of our website at: <http://www.joerns.com>.

