

Product Retirement Notice

PRN #072015-002

July 27, 2015

Joerns Healthcare Announces End of Life Plan for High-SWL Bariatric Bed System Rental

This notice serves as formal communication of Joerns Healthcare, Inc.'s intent to initiate the Limited Retirement Mode (LRM) notification for the following products and all related configurations and packages. Limited Retirement Mode is a public statement by Joerns that we will no longer manufacture, develop or release updates or enhancements for these products. The following product(s) are affected:

- Ambassador bed system rental
- Tri-Flex I and II bed system rental
- Primus bed system rental
- NOA 1000lb bed system rental

This retirement notice attempts to identify all SKUs affected by the discontinuation of the noted High-SWL bed systems. It is possible that some part numbers were missed in the list provided. Joerns reserves the right to include omitted SKUs if they are related to the products listed above, even if the SKU is not specifically listed in the notice. Those omitted SKUs are subject to the terms specified within this document. If you are unsure of a specific SKU, please contact your Joerns representative for clarification.

Products:

Product Name	SKU	Description
Ambassador AMB12	STAT-BARI	Ambassador bariatric frame with 1000lb SWL, 5 function, integrated width, scale
Burke Tri-Flex I	STAT-BARI	Tri-Flex bariatric split-frame with 1000lb SWL, 5 function, integrated width, scale
Burke Tri-Flex II	STAT-BARI	Tri-Flex bariatric split-frame with 1000lb SWL, 5 function, integrated width, scale
Primus PPB2000	STAT-BARI	Primus bariatric frame with 1000lb SWL, 5 function, integrated width to 54", scale
NOA 3609-S	STAT-BARI	NOA bariatric frame with 1000lb SWL, 5 function, integrated width to 54", scale
NOA 3609-0	STAT-BARI	NOA bariatric frame with 1000lb SWL, 5 function, integrated width to 54"

Recommended Replacement Products:

Current SKU	New SKU	Description
Ambassador (AMB12)	Bari10A (scale)	Bari10A bariatric bed frame with 1050lb SWL, 5 function, integrated width, integrated length, pan deck, DC controls, international listing, scale
Burke Tri-Flex I	RC1000-S (4475-S)	RC1000 bariatric bed split-frame with 1000lb SWL, 5 function, integrated width, scale
Burke Tri-Flex II	RC1000-S (4475-S)	RC1000 bariatric bed split-frame with 1000lb SWL, 5 function, integrated width, scale
Primus PPB2000	RC1000-S (4475-S)	RC1000 bariatric bed split-frame with 1000lb SWL, 5 function, integrated width, scale
NOA 3609-S	RC1000-S (4475-S)	RC1000 bariatric bed split-frame with 1000lb SWL, 5 function, integrated width, scale
NOA 3609-0	RC1000-0 (4475-0)	RC1000 bariatric bed split-frame with 1000lb SWL, 5 function, integrated width

*Contact your Joerns representative to discuss replacement options that would best fit your requirements.

Regions Affected:

- Asia Pacific (AP) Europe, Middle East, Africa (EMEA)
 Latin America (LA) North America (NA)

Channels Affected:

- Acute (AC) Veterans Affairs (VA)
 Post Acute (PA) Home Care (HC)

Reason for Retirement:

Joerns RecoverCare offers duplicative solutions for the high-SWL Bariatric healthcare bed frame rental portfolio today. To simplify choice and improve long-term serviceability, Joerns RecoverCare will offer its RC1000 with scale bed split-frame technology and its Bari 10a bed frame acute care technology as its portfolio offering for the above described rental solutions. This selection features a robust feature set and comparable capability that supports the immediate and future needs of the Bariatric suite customer.

Price Increase:

Joerns RecoverCare will transition away from the current 6 high-SWL Bariatric healthcare bed frame models for rental contract by December 31, 2015. Rental options will be available beyond the transition date for existing customers based on inventory availability. New customers will be offered the recommended product. Recommended alternative product noted above are available immediately while new product alternatives may evolve in this next generation of Joerns bed frame technology.

Timeline of Events:

Active Retirement Mode	Joerns will no longer manufacture the noted frame SKUs after this date.	9/30/2015
Limited Retirement Mode	Joerns will no longer sell the noted frame SKUs after this date (per inventory).	12/31/2015

Service and Warranty:

Joerns will maintain our commitment to our customers by supporting and servicing discontinued product at all domestic service centers throughout the life of all warranties in place, as long as the required parts are commercially available. Service parts will remain in inventory for seven years after the final sale date of discontinued products when an end of service announcement is released.

Contact:

Joerns Healthcare is committed to providing you with a superior level of customer service. Please contact your Joerns representative for additional information regarding this communication.

All official End of Life notifications and phase information is posted on the support area of our website at: <http://www.joerns.com>.

Definition of Terms:

Last Time Buy

Last Time Buy (LTB) is advanced notification to Joerns customers and partners that Joerns intends to start the end of life process. The duration of this phase is variable and depends on numerous factors including material availability, Joerns and channel inventory and end user demand. Last Time Buy is informational only; products in this phase are active.

Active Retirement Mode

Active Retirement Mode (ARM) is a statement by the company that it is no longer actively manufacturing or selling the product. Products in ARM are removed from all price lists and marketing collateral.

Limited Retirement Mode

Limited Retirement Mode (LRM) is a statement by the company that it will no longer manufacture or develop enhancements for these products. Depending on inventory, technical capability, and customer demand Joerns will continue to offer support agreements on products in LRM. LRM is a discretionary phase in the product lifecycle process.

End of Support

End of Support (EOS) is a statement that the company no longer offers support for the product, and all remaining unique inventory or materials will be removed.